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## **It's Not Just the Employee Who Benefits: Attend the 2008 Employee Benefits Symposium**

FALLS CHURCH, VA — June 20, 2008 — The Association of Health Insurance Advisors (AHIA), the health and employee benefits advocacy division of the National Association of Insurance and Financial Advisors (NAIFA), is proud to host the 2008 Employee Benefits Symposium as a pre-NAIFA Convention and Career Conference event beginning September 5, 2008.

This unique educational opportunity will provide attendees with the knowledge to improve even the most successful employee benefits practice. The Symposium will focus on real applications, real solutions and real results.

Workshops offer detailed information on the many facets of employee benefits, from wellness to long-term disability, as well as compliance issues including HIPAA, COBRA and many more. General session panels provide knowledge on subjects ranging from building your business, to transitioning to retirement, cross-selling, and how to meet the expectation of clients, prospects, media and legislative audiences.

"Symposium attendees will obtain master skills that will pay off immediately," states AHIA President Thomas J. Vander Wal.

The Symposium offers opportunities to network with your peers, find solutions to employee benefit challenges and learn from session experts. "Hosting the Symposium in conjunction with the NAIFA Convention and Career Conference adds another fantastic opportunity to the numerous special events that Convention attendees can take advantage of throughout the week," offers NAIFA Convention Chair Cliff F. Wilson, CLU, ChFC, LUTCF. "There's something for everyone."

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NATIONAL ASSOCIATION OF INSURANCE AND FINANCIAL ADVISORS

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Adds Vander Wal, "Join us in San Diego beginning September 5 at the Manchester Grand Hyatt, and you'll leave knowing you're ready to offer your clients the best in employee benefits."

To register or access Symposium details, visit [www.ahia.net](http://www.ahia.net).

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**About AHIA:** AHIA's mission is to provide advocacy, services, and education to professional advisors in order to support a private, competitive health care insurance marketplace. AHIA members are NAIFA Federation members actively involved in the sale of group and individual health related products including disability, long-term care, critical illness, Medicare supplement insurance and work site products.

**About NAIFA:** Founded in 1890 as the National Association of Life Underwriters, the **National Association of Insurance and Financial Advisors** comprises nearly 800 state and local associations representing the business interests of 60,000 members nationwide. Members focus their practices on one or more of the following: life insurance and annuities, health insurance and employee benefits, multiline, and financial advising and investments. NAIFA's mission is to advocate for a positive legislative and regulatory environment, enhance business and professional skills, and promote the ethical conduct of its members. Visit NAIFA's website at [www.naifa.org](http://www.naifa.org).